MITSUBISHI HEAVY INDUSTRIES AIR-CONDITIONERS AUSTRALIA, PTY. LTD. POWERPLUS REWARDS PROGRAM

SUPPLY + INSTALL + EARN CAMPAIGN

FREQUENTLY ASKED QUESTIONS

1. What is the Promotional Period?

The campaign runs from **1 June 2021 – 31 March 2022**. All consumer invoices must be dated within this period.

2. When is the final date to lodge a claim?

All claims must be lodged by 5pm AEDT 31 March 2022.

3. What time will the Claim form close for me?

The claim form will close at the following times for each location:

New South Wales 5pm AEDT 31 March 2022

Queensland 4pm AEST 31 March 2022

Northern Territory 3:30pm ACST 31 March 2022

Victoria 5pm AEDT 31 March 2022

South Australia 4.30pm ACDT 31 March 2022

Western Australia 2pm AWST 31 March 2022

4. How do I qualify for the rewards?

To be eligible for the installer reward, you must be an ACCREDITED Installer with the appropriate trade license to install air-conditioning systems in Australia.

5. How does it work?

You are entitled to a PowerPlus reward every time you supply and install an eligible MHI System to an end consumer. After the installation, simply upload a copy of your customer's invoice (including all model and serial numbers and ensuring that all contact information of your customer is blacked out). Once your claim has been validated and approved, the reward value will then be credited to your account. The more you recommend and install MHI products, the bigger your reward!

6. If I was only contracted to install the unit for customer am I eligible for a reward?

Yes, if you are contracted to only install the unit you can redeem a reward. This reward is equal to half of the Supply + Install reward. So if you supply + install a SRK71ZRA-W set you will achieve \$71 in rewards. If you only install the above product you are entitle to a \$35.50 reward.

7. Can I claim a unit more than once?

No, each unit can only be claimed once by an installer. Duplicate serial numbers and invoices

will be rejected under the Terms and Conditions.

8. What information do I need to make a claim?

To make your claim please ensure that you have the following details:

- -Installation postcode
- -Installation date
- -Your consumer tax invoice with all consumer details blacked out. (The invoice that you supply to your customer)
- -The model number and outdoor serial number (on both the claim form and printed on the tax invoice) for each system you are claiming.

9. Will you accept my invoice from where I purchased a MHI unit?

Unfortunately no, we require you to submit the invoice that you supply to your customer.

10. How do I claim my Reward?

You can claim your rewards during one of the four redemption periods. Simply login to the PowerPlus website during this period to redeem your rewards.

11. When can I redeem my reward?

The redemption periods are:

- 9 August 2021 31 August 2021
- 8 November 2021 30 November 2021
- 7 February 2022 26 February 2022
- 9 May 2022 31 May 2022

12. Can I redeem my rewards outside of these dates?

No, you will be unable to redeem your rewards outside of these dates.

13. What happens if I do not redeem my rewards by the final redemption date?

If you have not redeemed your rewards by 31 May 2022 all PowerPlus rewards will be forfeited.

14. What can I redeem by rewards for?

PowerPlus rewards can be redeemed for cash that is directly transferred as an EFT payment to your nominated bank account.

15. Can I save my rewards, or do I have to redeem each time?

Yes, you can save your PowerPlus rewards to keep accumulating more throughout the program.

16. What account information do I need to provide to claim my PowerPlus Rewards?

To claim your reward you need to provide the following account information:

- -Bank Account Name
- -Bank Account Number

- -BSB Number
- -Bank Name

17. My Bank Account details have changed can I update these?

Yes, simply login to your account on the PowerPlus Portal and head to your profile. Here you can update your personal details and bank details at any time. We recommend that any bank detail changes happen outside of a redemption period to avoid any payment issues.

18. What happens if I enter the incorrect bank details?

If for any reason the incorrect bank details are entered on the claim form and successfully paid out, the promoter is unfortunately not responsible for this and no additional payments will be made. All participants should ensure they enter the correct banking and personal details on their profile.

19. Is there a limit to the number of claims I can lodge?

No, there is no limit to the number of claims you can lodge throughout the campaign.

20. How many units can I claim on one invoice?

You can claim a MAXIMUM of SIX units on one consumer invoice.

21. Can I check the value of my rewards at any time?

Yes, login to the PowerPlus Website anytime throughout the campaign to check the status of your claims and the value of your rewards.

22. I have an account with MHI will I be entitled to the reward?

Yes, if you sell any eligible MHI products as a supply + install to your end-consumer within the campaign period then you are entitled to the reward.

23. I have an account with MHI as a reseller/wholesaler; and sold MHI products to my trade customers, will I be entitled to the reward?

No, unfortunately you are not entitled to the reward. However, you should push this campaign with your trade customer base, as it will boost your sales. Your trade customers can register to participate in this program at any time.

24. I am an accredited installer and I don't have an account with MHI, but purchased MHI products from another dealer/wholesaler; will I be entitled to the reward?

Yes, you are entitled to the reward for every eligible MHI product you supply and install to your customer.

25. Can I claim any invoices outside of the promotional dates?

No, claims are only eligible if the invoices are dated between **1 June 2021 and 31 March 2022**. No claims will be accepted after 5PM AEDT 31 March 2022.

26. Can I claim over the phone or by post?

Unfortunately, no, only Online Applications will be accepted at

www.mhiaapowerplus.com

Email, Telephone or Fax applications will NOT be accepted or processed.

Completed applications must be lodged online by 31 March 2022.

It is your responsibility to ensure that ALL correct & required information is provided online by this date. If a claim fails to be correctly entered, it will not be processed.

27. Is GST applicable to the reward payment?

GST is applicable to the reward payment to installers.

28. I received an email asking for additional details. What does that mean?

If the campaign support team requests additional information, i.e photograph of the compliance plate, it means that they are unable to proceed with the validation of your claim without this information.

29. What happens if I do not get back to the campaign support team with the additional details by the specified date?

If you do not get back to the support team with the requested documents by the specified date your claim will be deemed invalid and declined.

30. Which models are eligible and what rewards will I get?

Product Series	SET Model No	Indoor Unit Model No	Outdoor Unit Model No	Capacity	Standard Offer Power+	Install only offer
WALL MOUNTED SPLIT SYSTEMS					T GWCI T	
Avanti ^o series	DXK06ZSA-W-Set	DXK06ZSA-W	DXC06ZSA-W	2.0kW	\$ 20.00	\$ 10.00
	SRK20ZSA-W-Set	SRK20ZSA-W	SRC20ZSA-W	2.0kW	\$ 20.00	\$ 10.00
	DXK09ZSA-W-Set	DXK09ZSA-W	DXC09ZSA-W	2.5kW	\$ 25.00	\$ 12.50
	SRK25ZSA-W-Set DXK12ZSA-W-Set	SRK25ZSA-W DXK12ZSA-W	SRC25ZSA-W DXC12ZSA-W	2.5kW 3.5kW	\$ 25.00 \$ 35.00	\$ 12.50 \$ 17.50
	SRK35ZSA-W-Set	SRK35ZSA-W	SRC35ZSA-W	3.5kW	\$ 35.00	\$ 17.50
	DXK18ZSA-W-Set	DXK18ZSA-W	DXC18ZSA-W	5.0kW	\$ 50.00	\$ 25.00
	SRK50ZSA-W-Set	SRK50ZSA-W	SRC50ZSA-W	5.0kW	\$ 50.00	\$ 25.00
Avanti [©] Cool Only	SRK10YSA-W-Set	SRK10YSA-W	SRC10YSA-W	2.5kW	\$ 25.00	\$ 12.50
	SRK13YSA-W-Set	SRK13YSA-W	SRC13YSA-W	3.5kW	\$ 35.00	\$ 17.50
	SRK18YSA-W-Set SRK20ZSXA-W-Set	SRK18YSA-W SRK20ZSXA-W	SRC18YSA-W SRC20ZSXA-W	5.0kW 2.0kW	\$ 50.00 \$ 20.00	\$ 25.00 \$ 10.00
Avanti PLUS® series	SRK25ZSXA-W-Set	SRK25ZSXA-W	SRC25ZSXA-W	2.5kW	\$ 25.00	\$ 12.50
	SRK35ZSXA-W-Set	SRK35ZSXA-W	SRC35ZSXA-W	3.5kW	\$ 35.00	\$ 17.50
	SRK50ZSXA-W-Set	SRK50ZSXA-W	SRC50ZSXA-W	5.0kW	\$ 50.00	\$ 25.00
	SRK60ZSXA-W-Set	SRK60ZSXA-W	SRC60ZSXA-W	6.0kW	\$ 60.00	\$ 30.00
Bronte [®] series	DXK21ZRA-W-Set	DXK21ZRA-W	DXC21ZRA-W	6.3kW	\$ 63.00	\$ 31.50
	SRK63ZRA-W-Set	SRK63ZRA-W	SRC63ZRA-W	6.3kW	\$ 63.00	\$ 31.50
	DXK24ZRA-W-Set SRK71ZRA-W-Set	DXK24ZRA-W SRK71ZRA-W	DXC24ZRA-W SRC71ZRA-W	7.1kW 7.1kW	\$ 71.00 \$ 71.00	\$ 35.50 \$ 35.50
	DXK28ZRA-W-Set	DXK28ZRA-W	DXC28ZRA-W	8.0kW	\$ 80.00	\$ 40.00
	SRK80ZRA-W-Set	SRK80ZRA-W	SRC80ZRA-W	8.0kW	\$ 80.00	\$ 40.00
	DXK33ZRA-W-Set	DXK33ZRA-W	DXC33ZRA-W	9.5kW	\$ 95.00	\$ 47.50
	SRK95ZRA-W-Set	SRK95ZRA-W	SRC95ZRA-W	9.5kW	\$ 95.00	\$ 47.50
Bronte® Cool Only	SRK24YRA-W-Set	SRK24YRA-W	SRC24YRA-W	7.1kW	\$ 71.00	\$ 35.50
DUCTED SYSTEMS						
FDUA series	FDUA71AVNXAVF-Set	FDUA71VF	FDCA71VNXA	7.1kW	\$ 71.00	
	FDUA100AVNVF2-Set	FDUA100VF2 FDUA100VH	FDCA100VN FDCA100VNA-W	10.0kW	\$ 100.00	\$ 50.00
	FDUA100AVNAWVH-Set FDUA100AVNVH-Set	FDUA100VH	FDCA100VNA-W	10.0kW 10.0kW	\$ 100.00	\$ 50.00 \$ 50.00
	FDUA100VNP1VH-Set	FDUA100VH	FDC100VNP	10.0kW	\$ 100.00 \$ 100.00	\$ 50.00
	FDUA100VNPWVH-Set	FDUA100VH	FDC100VNP-W	10.0kW	\$ 100.00	\$ 50.00
	FDUA100AVSAWVH-Set	FDUA100VH	FDCA100VSA-W	10.0kW	\$ 100.00	\$ 50.00
	FDUA125AVNXVF-Set	FDUA125VF	FDCA125VNX	12.5kW	\$ 125.00	\$ 62.50
	FDUA125VSXVF-Set	FDUA125VF	FDC125VSX	12.5kW	\$ 125.00	\$ 62.50
	FDUA125AVNXWVH-Set	FDUA125VH	FDCA125VNX-W	12.5kW	\$ 125.00	\$ 62.50
	FDUA125AVSXWVH-Set FDUA140AVNXVF-Set	FDUA125VH FDUA140VF	FDCA125VSX-W FDCA140VNX	12.5kW 14.0kW	\$ 125.00 \$ 140.00	\$ 62.50 \$ 70.00
	FDUA140AVSXVF-Set	FDUA140VF	FDCA140VSX	14.0kW	\$ 140.00	\$ 70.00
	FDUA140AVNXVG-Set	FDUA140VG	FDCA140VNX	14.0kW	\$ 140.00	\$ 70.00
	FDUA140AVSXVG-Set	FDUA140VG	FDCA140VSX	14.0kW	\$ 140.00	\$ 70.00
	FDUA140AVNXWVH-Set	FDUA140VH	FDCA140VNX-W	14.0kW	\$ 140.00	\$ 70.00
	FDUA140AVNXWVH-Set	FDUA140VH	FDCA140VSX-W	14.0kW	\$ 140.00	
	FDUA160AVASVF-Set	FDUA160VF FDUA160VG	FDCA160VSA FDCA160VSA	16.0kW	\$ 160.00	\$ 80.00
	FDUA160AVSAVG-Set FDUA200AVSAVG-Set	FDUA200VG	FDCA100VSA FDCA200VSA	16.0kW 20.0kW	\$ 160.00 \$ 200.00	\$ 80.00 \$ 100.00
	FDUM50ZSXAWVH-Set	FDUM50VH	SRC50ZSXA-W	5.0kW	\$ 50.00	\$ 25.00
	FDUM50ZMXAVH-Set	FDUM50VH	SRC50ZMXA-S	5.0kW	\$ 50.00	\$ 25.00
	FDUM60ZSXAWVH-Set	FDUM60VH	SRC60ZSXA-W	5.6kW	\$ 56.00	\$ 28.00
	FDUM60ZMXAVH-Set	FDUM60VH	SRC60ZMXA-S	5.6kW	\$ 56.00	\$ 28.00
FDUM Series	FDUM71AVNXAVF1-Set	FDUM71VF1	FDCA71VNXA	7.1kW	\$ 71.00	\$ 35.50
FDUM Series	FDUM100VNP1VF2-Set FDUM100AVNVF2-Set	FDUM100VF2 FDUM100VF2	FDC100VNP FDCA100VN	10kW 10kW	\$ 100.00 \$ 100.00	\$ 50.00 \$ 50.00
	FDUM125AVNXVF-Set	FDUM125VF	FDCA125VNX	12.5kW	\$ 125.00	\$ 62.50
	FDUM140AVNXVF-Set	FDUM140VF	FDCA140VNX	14kW	\$ 140.00	ļ
	FDUM125VSXVF-Set	FDUM125VF	FDC125VSX	12.5kW	\$ 125.00	\$ 62.50
	FDUM140AVSXVF-Set	FDUM140VF	FDCA140VSX	14kW	\$ 140.00	\$ 70.00
	FDU71AVNXWVH-Set	FDU71VH	FDCA71VNX-W	7.1kW	\$ 71.00	\$ 35.50
	FDU71AVNXAVH-Set FDU100AVNAWVH-Set	FDU71VH FDU100VH	FDCA71VNXA FDCA100VNA-W	7.1kW	\$ 71.00	\$ 35.50 \$ 50.00
	FDU100AVNAWVH-Set FDU100AVNVH-Set	FDU100VH	FDCA100VNA-W	10.0kW 10.0kW	\$ 100.00 \$ 100.00	ŗ
FDU Series	FDU100VNPWVH-Set	FDU100VH	FDC100VNP-W	10.0kW	\$ 100.00	\$ 50.00
	FDU100VNP1VH-Set	FDU100VH	FDC100VNP	10.0kW	\$ 100.00	·
	FDU125AVNXVH-Set	FDU125VH	FDCA125VNX	12.5kW	\$ 125.00	
	FDU140AVNXVH-Set	FDU140VH	FDCA140VNX	14.0kW	\$ 140.00	\$ 70.00
	FDU100AVSAWVH-Set	FDU100VH	FDCA100VSA-W	10.0kW	\$ 100.00	
	FDU125VSXVH-Set FDU125AVNXWVH-Set	FDU125VH FDU125VH	FDC125VSX FDCA125VNX-W	12.5kW 12.5kW	\$ 125.00	
	<u> </u>	FDU125VH	FDCA125VSX-W	12.5kW	\$ 125.00 \$ 125.00	\$ 62.50 \$ 62.50
	FDU125AVSXWVH-Set			14.0kW	\$ 140.00	
	FDU125AVSXWVH-Set FDU140AVSXVH-Set	FDU140VH	FDCA140VSX			
	FDU140AVSXVH-Set FDU140AVNXWVH-Set		FDCA140VSX FDCA140VNX-W	14.0kW	\$ 140.00	\$ 70.00
	FDU140AVSXVH-Set	FDU140VH			\$ 140.00 \$ 140.00	\$ 70.00 \$ 70.00
KX Ducted Systems	FDU140AVSXVH-Set FDU140AVNXWVH-Set FDU140AVSXWVH-Set	FDU140VH FDU140VH FDU140VH	FDCA140VNX-W FDCA140VSX-W	14.0kW 14.0kW	\$ 140.00	\$ 70.00
KX Ducted Systems	FDU140AVSXVH-Set FDU140AVNXWVH-Set FDU140AVSXWVH-Set FDU90KXE6F/FDC112KXEN6-Set	FDU140VH FDU140VH FDU140VH FDU90KXE6F	FDCA140VNX-W FDCA140VSX-W FDC112KXEN6	14.0kW 14.0kW	\$ 140.00 \$ 112.00	\$ 70.00
KX Ducted Systems	FDU140AVSXVH-Set FDU140AVNXWVH-Set FDU140AVSXWVH-Set FDU90KXE6F/FDC112KXEN6-Set FDU112KXE6F/FDC112KXEN6-Set	FDU140VH FDU140VH FDU140VH FDU90KXE6F FDU112KXE6F	FDCA140VNX-W FDCA140VSX-W FDC112KXEN6 FDC112KXEN6	14.0kW 14.0kW 11.2kW 11.2kW	\$ 140.00 \$ 112.00 \$ 112.00	\$ 70.00 \$ 56.00 \$ 56.00
KX Ducted Systems	FDU140AVXXVH-Set FDU140AVXXVVH-Set FDU140AVXXVVH-Set FDU96XE6F/FDC112XXEN6-Set FDU112XXE6F/FDC112XXEN6-Set FDU140XXE6F/FDC140XXEN6-Set	FDU140VH FDU140VH FDU140VH FDU90KXE6F FDU112KXE6F FDU140KXE6F	FDCA140VNX-W FDCA140VSX-W FDC112KXEN6 FDC112KXEN6 FDC140KXEN6	14.0kW 14.0kW 11.2kW 11.2kW 14.0kW	\$ 140.00 \$ 112.00 \$ 112.00 \$ 140.00	\$ 70.00 \$ 56.00 \$ 70.00
	FDU140AVSXVH-Set FDU140AVNXWVH-Set FDU140AVSXWVH-Set FDU120XE6F/FDC112KXEN6-Set FDU112XXE6F/FDC112KXEN6-Set FDU140KXE6F/FDC140KXEN6-Set FDU160KXE6F/FDC140KXEN6-Set	FDU140VH FDU140VH FDU140VH FDU90KXE6F FDU112KXE6F FDU140KXE6F FDU160KXE6F	FDCA140VNX-W FDCA140VSX-W FDC112KXEN6 FDC112KXEN6 FDC140KXEN6 FDC140KXEN6	14.0kW 14.0kW 11.2kW 11.2kW 14.0kW	\$ 140.00 \$ 112.00 \$ 112.00 \$ 140.00 \$ 140.00	\$ 70.00 \$ 56.00 \$ 70.00 \$ 70.00
KX Ducted Systems 1:1 KX Combination Ducted	FDU140AVSXVH-Set FDU140AVNXWVH-Set FDU140AVSXWVH-Set FDU140AVSXWVH-Set FDU90KXE6F/FDC112KXEN6-Set FDU112KXE6F/FDC112KXEN6-Set FDU160KXE6F/FDC140KXEN6-Set FDU160KXE6F/FDC140KXEN6-Set FDU160KXE6F/FDC155KXEN6-Set	FDU140VH FDU140VH FDU140VH FDU140VH FDU90KXE6F FDU112KXE6F FDU140KXE6F FDU160KXE6F FDU160KXE6F	FDCA140VNX-W FDCA140VSX-W FDC112KXEN6 FDC112KXEN6 FDC140KXEN6 FDC140KXEN6 FDC140KXEN6 FDC155KXEN6	14.0kW 14.0kW 11.2kW 11.2kW 14.0kW 14.0kW	\$ 140.00 \$ 112.00 \$ 112.00 \$ 140.00 \$ 155.00	\$ 70.00 \$ 56.00 \$ 56.00 \$ 70.00 \$ 77.50
	FDU140AVSXVH-Set FDU140AVNXWVH-Set FDU140AVSXWVH-Set FDU120XE6F/FDC112KXEN6-Set FDU112XXE6F/FDC112KXEN6-Set FDU140KXE6F/FDC140KXEN6-Set FDU160KXE6F/FDC140KXEN6-Set	FDU140VH FDU140VH FDU140VH FDU90KXE6F FDU112KXE6F FDU140KXE6F FDU160KXE6F	FDCA140VNX-W FDCA140VSX-W FDC112KXEN6 FDC112KXEN6 FDC140KXEN6 FDC140KXEN6 FDC140KXEN6 FDC140KXEN6 FDC140KXEN6	14.0kW 14.0kW 11.2kW 11.2kW 14.0kW	\$ 140.00 \$ 112.00 \$ 112.00 \$ 140.00 \$ 155.00 \$ 140.00	\$ 70.00 \$ 56.00 \$ 56.00 \$ 70.00 \$ 77.50 \$ 70.00
	FDU140AVXXVH-Set FDU140AVXXVVH-Set FDU140AVXXVVH-Set FDU140AVXXVVH-Set FDU160AVE6F/FDC112XXEN6-Set FDU112XXESF/FDC140XXEN6-Set FDU160XXE6F/FDC140XXEN6-Set FDU160XXE6F/FDC140XXEN6-Set FDU140XXE6F/FDC140XXEN6-Set FDU140XXE6F/FDC140XXEN6-Set FDU140XXE6F/FDC140XXES6-Set	FDU140VH FDU140VH FDU140VH FDU140VH FDU140VH FDU90KXE6F FDU112KXE6F FDU140KXE6F FDU160KXE6F FDU160KXE6F FDU140KXE6F	FDCA140VNX-W FDCA140VSX-W FDC112KXEN6 FDC112KXEN6 FDC140KXEN6 FDC140KXEN6 FDC140KXEN6 FDC155KXEN6	14.0kW 14.0kW 11.2kW 11.2kW 14.0kW 14.0kW 15.5kW	\$ 140.00 \$ 112.00 \$ 140.00 \$ 140.00 \$ 155.00 \$ 140.00	\$ 70.00 \$ 56.00 \$ 56.00 \$ 70.00 \$ 77.50 \$ 70.00
	FDU140AVSXVH-Set FDU140AVNXWVH-Set FDU140AVSXWVH-Set FDU96KE6F/FDC112KXEN6-Set FDU112KXE6F/FDC112KXEN6-Set FDU140KXE6F/FDC140KXEN6-Set FDU160KXE6F/FDC140KXEN6-Set FDU160KXE6F/FDC140KXEN6-Set FDU140KXE6F/FDC140KXEN6-Set FDU140KXE6F/FDC140KXES6-Set FDU160KXE6F/FDC140KXES6-Set	FDU140VH FDU140VH FDU140VH FDU140VH FDU90KXE6F FDU112KXE6F FDU140KXE6F FDU160KXE6F FDU160KXE6F FDU140KXE6F FDU160KXE6F FDU160KXE6F	FDCA140VNX-W FDCA140VSX-W FDCA12KXEN6 FDC112KXEN6 FDC140KXEN6 FDC140KXEN6 FDC155KXEN6 FDC140KXES6 FDC140KXES6 FDC140KXES6	14.0kW 14.0kW 11.2kW 11.2kW 14.0kW 14.0kW 15.5kW 14.0kW	\$ 140.00 \$ 112.00 \$ 112.00 \$ 140.00 \$ 140.00 \$ 155.00 \$ 140.00 \$ 140.00	\$ 70.00 \$ 56.00 \$ 56.00 \$ 70.00 \$ 77.50 \$ 77.50 \$ 70.00